



**ALAMEDA COUNTY**  
**AUDITOR-CONTROLLER AGENCY**  
**PATRICK O'CONNELL**  
AUDITOR-CONTROLLER/CLERK-RECORDER

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MEMORANDUM

TO: Nate Miley, Board of Supervisors, Chair-Procurement and Contracting Policy Committee  
Keith Carson, Board of Supervisors, Procurement and Contracting Policy Committee

FROM: Patrick O'Connell, Auditor-Controller

DATE: May 23, 2014

SUBJECT: PROCUREMENT UPDATE

Attached is an updated progress report on County Procurement. The data presented in the report is for the period July 1, 2009 through March 31, 2014. The information presented in this report is based on payments made to contractors. As you can see on Page A from the summary chart of all payments up to \$500,000 dollars for the period July 1, 2009 through March 31, 2014:

- Total payments up to \$500,000 were \$496.7M dollars
- \$335.5M dollars were paid to local contractors which equals 67.55% of total dollars up to \$500,000
- \$258.4M dollars were paid to MWBE/SLEB contractors which equals 52.03% of total dollars up to \$500,000
- Payments to MWBE/SLEB contractors by category were:

Construction: \$36.1M which is 53.86% of Construction dollars

A & E: \$6.3M which is 45.32% of A & E dollars

Professional Services: \$82.3M which is 59.51% of Professional Services dollars

Goods & Services: \$133.7M which is 48.18% of Goods & Services dollars

Also included in this report are all payments to contractors including amounts over \$500,000. This information is presented in the summary on Page B.

- Total payments were \$1.07 billion dollars
- \$705.1M dollars were paid to local contractors which equals 65.83% of total dollars
- \$383.7M dollars were paid to MWBE/SLEB contractors which equals 35.81% of total dollars

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- Payments to MWBE/SLEB contractors by category were:

Construction: \$80.6M which is 39.64% of Construction dollars

A & E: \$8.6M which is 30.92% of A & E dollars

Professional Services: \$124.1M which is 28.57% of Professional Services dollars

Goods & Services: \$170.4M which is 42.02% of Goods and Services dollars

As of May 22, 2014 the County had 1,421 certified SLEB vendors and approximately 10,500 MWBE vendors. We are continually working to increase the number of SLEB/MWBE vendors.

This report in its entirety is available on our website at <http://www.acgov.org/auditor/sleb/documents.html>.



PAYMENTS UP TO \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	
	3/31/2014	
<b>MWBE\SLEB\SUB</b>		
african american males	19,042,306	3.83%
african american females	9,026,587	1.82%
asian american males	22,828,419	4.60%
asian american females	11,589,347	2.33%
hispanic american males	15,035,691	3.03%
hispanic american females	7,778,270	1.57%
native american males	122,729	0.02%
native american females	2,366,159	0.48%
multi-ethnic>50% males	6,401,111	1.29%
multi-ethnic>50% females	2,532,748	0.51%
caucasian females - sleb	37,375,366	7.52%
caucasian males - sleb	87,870,392	17.69%
caucasian females	25,720,127	5.18%
multi-ethnic 50/50	10,741,027	2.16%
<b>total mwbe\sleb</b>	<b>258,430,279</b>	<b>52.03%</b>
caucasian females	-	0.00%
caucasian males	145,417,154	29.26%
unknown/decline	14,501,217	2.92%
publicly owned entity	78,417,028	15.79%
total	496,765,678	100.00%
% mwbe\sleb	52.03%	



SUMMARY OF CONSTRUCTION PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009	
	3/31/2014	
<b>MWBE\SLEB\SUB</b>		
african american males	515,886	0.77%
african american females	846,915	1.26%
asian american males	3,802,715	5.67%
asian american females	1,663,715	2.48%
hispanic american males	7,472,494	11.13%
hispanic american females	488,358	0.73%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	101,548	0.15%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	5,120,257	7.63%
caucasian males - sleb	11,344,629	16.90%
caucasian females	4,532,390	6.75%
multi-ethnic 50/50	264,505	0.39%
<b>total mwbe\sleb</b>	<b>36,153,412</b>	<b>53.86%</b>
caucasian females	-	0.00%
caucasian males	19,463,923	29.00%
unknown/decline	8,403,672	12.52%
publicly owned entity	3,097,596	4.62%
<b>total</b>	<b>67,118,603</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>53.86%</b>	

SUMMARY OF ARCHITECTURE & ENGINEERING PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009	
	3/31/2014	
<b>MWBE\SLEB\SUB</b>		
african american males	19,170	0.14%
african american females	372,467	2.69%
asian american males	1,527,070	11.02%
asian american females	692,494	5.00%
hispanic american males	370,771	2.68%
hispanic american females	6,200	0.04%
native american males	6,753	0.05%
native american females	-	0.00%
multi-ethnic>50% males	4,500	0.03%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	1,176,337	8.49%
caucasian males - sleb	1,927,318	13.90%
caucasian females	107,896	0.78%
multi-ethnic 50/50	68,840	0.50%
<b>total mwbe\sleb</b>	<b>6,279,816</b>	<b>45.32%</b>
caucasian females	-	0.00%
caucasian males	2,822,403	20.38%
unknown/decline	4,522,684	32.65%
publicly owned entity	229,044	1.65%
<b>total</b>	<b>13,853,947</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>45.32%</b>	

SUMMARY OF PROFESSIONAL SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009	
	3/31/2014	
<b>MWBE\SLEB\SUB</b>		
african american males	8,381,779	6.06%
african american females	6,841,041	4.95%
asian american males	5,279,873	3.82%
asian american females	3,552,843	2.57%
hispanic american males	1,690,435	1.22%
hispanic american females	2,956,313	2.14%
native american males	-	0.00%
native american females	1,086,190	0.79%
multi-ethnic>50% males	2,418,504	1.75%
multi-ethnic>50% females	455,611	0.33%
caucasian females - sleb	9,992,564	7.22%
caucasian males - sleb	23,558,820	17.03%
caucasian females	11,934,175	8.63%
multi-ethnic 50/50	4,147,019	3.00%
<b>total mwbe\sleb</b>	<b>82,295,167</b>	<b>59.51%</b>
caucasian females	-	0.00%
caucasian males	43,757,070	31.62%
unknown/decline	1,324,501	0.96%
publicly owned entity	10,945,068	7.91%
<b>total</b>	<b>138,321,806</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>59.51%</b>	

SUMMARY OF GOODS AND SERVICES PAYMENTS UP TO \$500,000	COUNTY	
	7/1/2009	
	3/31/2014	
MWBE\SLEB\SUB		
african american males	10,125,471	3.65%
african american females	966,164	0.35%
asian american males	12,218,761	4.40%
asian american females	5,680,295	2.05%
hispanic american males	5,501,991	1.98%
hispanic american females	4,327,399	1.56%
native american males	115,976	0.04%
native american females	1,279,969	0.46%
multi-ethnic>50% males	3,876,559	1.40%
multi-ethnic>50% females	2,077,137	0.75%
caucasian females - sleb	21,086,208	7.60%
caucasian males - sleb	51,039,624	18.38%
caucasian females	9,145,666	3.30%
multi-ethnic 50/50	6,260,663	2.26%
total mwbe\sleb	133,701,883	48.18%
caucasian females	-	0.00%
caucasian males	79,373,758	28.61%
unknown/decline	250,360	0.09%
publicly owned entity	64,145,320	23.12%
total	277,471,321	100.00%
% mwbe\sleb	48.18%	



PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	
	3/31/2014	
<b>MWBE\SLEB\SUB</b>		
african american males	2,088,746	2.90%
african american females	1,301,955	1.81%
asian american males	3,782,828	5.26%
asian american females	1,710,519	2.38%
hispanic american males	1,929,016	2.68%
hispanic american females	854,836	1.19%
native american males	51,498	0.07%
native american females	81,569	0.11%
multi-ethnic>50% males	1,150,043	1.60%
multi-ethnic>50% females	367,160	0.51%
caucasian females - sleb	4,831,939	6.71%
caucasian males - sleb	11,201,061	15.56%
caucasian females	4,320,481	6.00%
multi-ethnic 50/50	2,330,275	3.24%
<b>total mwbe\sleb</b>	<b>36,001,926</b>	<b>50.02%</b>
caucasian females	-	0.00%
caucasian males	24,149,496	33.55%
unknown/decline	1,394,340	1.94%
publicly owned entity	10,429,589	14.49%
<b>total</b>	<b>71,975,351</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>50.02%</b>	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	3/31/2014
MWBE\SLB\SUB		
african american males	5,043,184	3.54%
african american females	2,455,308	1.72%
asian american males	6,515,223	4.57%
asian american females	3,976,934	2.79%
hispanic american males	3,903,655	2.74%
hispanic american females	1,966,906	1.38%
native american males	71,231	0.05%
native american females	145,958	0.10%
multi-ethnic>50% males	1,144,016	0.80%
multi-ethnic>50% females	559,171	0.39%
caucasian females - sleb	13,111,412	9.20%
caucasian males - sleb	25,788,933	18.10%
caucasian females	4,901,614	3.44%
multi-ethnic 50/50	3,614,636	2.54%
total mwbe\sleb	73,198,181	51.36%
caucasian females	-	0.00%
caucasian males	40,679,987	28.58%
unknown/decline	5,019,470	3.52%
publicly owned entity	23,568,277	16.54%
total	142,465,915	100.00%
% mwbe\sleb	51.36%	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	
	3/31/2014	
MWBE\SLB\SUB		
african american males	11,910,376	4.22%
african american females	5,269,324	1.87%
asian american males	12,530,368	4.44%
asian american females	5,901,894	2.09%
hispanic american males	9,203,020	3.26%
hispanic american females	4,956,528	1.76%
native american males	-	0.00%
native american females	2,138,632	0.76%
multi-ethnic>50% males	4,107,052	1.45%
multi-ethnic>50% females	1,606,417	0.57%
caucasian females - sleb	19,432,015	6.88%
caucasian males - sleb	50,880,397	18.02%
caucasian females	16,498,032	5.84%
multi-ethnic 50/50	4,796,116	1.70%
total mwbe\sleb	149,230,171	52.86%
caucasian females	-	0.00%
caucasian males	80,587,671	28.55%
unknown/decline	8,087,407	2.86%
publicly owned entity	44,419,162	15.73%
total	282,324,411	100.00%
% mwbe\sleb	52.86%	



All Payments - 7-1-09 thru 3-31-14

	Payments		Construction		A & E		Prof Services		Goods & Services	
	\$	%	\$	%	\$	%	\$	%	\$	%
Total	1071.1	100%	203.4	100%	27.6	100%	434.7	100%	405.4	100%
Local	705.1	65.83%								
Non Local	366.0	34.17%								
<b>MWBE/SLEB</b>	<b>383.7</b>	<b>35.81%</b>	<b>80.6</b>	<b>39.64%</b>	<b>8.6</b>	<b>30.92%</b>	<b>124.1</b>	<b>28.57%</b>	<b>170.4</b>	<b>42.02%</b>
African American	52.3	4.89%	3.2	1.59%	0.4	1.42%	29.0	6.68%	19.7	4.85%
Asian American	58.5	5.46%	21.4	10.52%	4.5	16.24%	14.1	3.25%	18.5	4.56%
Hispanic American	35.4	3.30%	15.6	7.67%	0.4	1.36%	7.9	1.81%	11.5	2.86%
Native American	2.5	0.23%	0	0.00%	0	0.02%	1.1	0.25%	1.4	0.35%
Multi-Ethic	26.2	2.44%	2.5	1.24%	0.1	0.27%	8.3	1.91%	15.3	3.76%
Caucasian Male - sleb	115.8	10.81%	20.2	9.94%	1.9	6.97%	32.3	7.42%	61.4	15.15%
Caucasian Female - sleb	49.1	4.58%	6.3	3.09%	1.2	4.25%	10.5	2.43%	31.1	7.67%
Caucasian - Female	43.9	4.10%	11.4	5.59%	0.1	0.39%	20.9	4.82%	11.5	2.82%
<b>NON MWBE/SLEE</b>										
Caucasian - male	304.6	28.44%	100.6	49.47%	5.6	20.46%	77.2	17.75%	121.2	29.90%
Unknown/Decline	32.0	2.99%	18.5	9.08%	12.0	43.31%	1.3	0.30%	0.2	0.06%
Publicly Owned Entity	350.8	32.76%	3.7	1.81%	1.4	5.31%	232.1	53.38%	113.6	28.02%



SUMMARY ALL PAYMENTS BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	
	3/31/2014	
MWBE\SLEB\SUB		
african american males	40,900,090	3.82%
african american females	11,423,580	1.07%
asian american males	28,613,751	2.67%
asian american females	29,935,206	2.79%
hispanic american males	27,111,456	2.53%
hispanic american females	8,297,610	0.77%
native american males	122,729	0.01%
native american females	2,366,159	0.22%
multi-ethnic>50% males	6,827,086	0.64%
multi-ethnic>50% females	3,132,548	0.29%
caucasian females - sleb	49,096,489	4.58%
caucasian males - sleb	115,839,451	10.81%
caucasian females	43,867,626	4.10%
multi-ethnic 50/50	16,210,894	1.51%
total mwbe\sleb	383,744,675	35.81%
caucasian females	-	0.00%
caucasian males	304,604,608	28.44%
unknown/decline	32,002,340	2.99%
publicly owned entity	350,762,480	32.76%
total	1,071,114,103	100.00%
% mwbe\sleb	35.81%	

SUMMARY OF CONSTRUCTION ALL PAYMENTS	COUNTY	
	7/1/2009	
	3/31/2014	
MWBE\SLEB\SUB		
african american males	1,235,297	0.61%
african american females	1,996,915	0.98%
asian american males	4,462,763	2.19%
asian american females	16,939,624	8.33%
hispanic american males	14,576,679	7.17%
hispanic american females	1,011,511	0.50%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	104,123	0.05%
multi-ethnic>50% females	680,814	0.33%
caucasian females - sleb	6,276,208	3.09%
caucasian males - sleb	20,224,710	9.94%
caucasian females	11,377,223	5.59%
multi-ethnic 50/50	1,752,024	0.86%
<b>total mwbe\sleb</b>	<b>80,637,891</b>	<b>39.64%</b>
caucasian females	-	0.00%
caucasian males	100,582,694	49.47%
unknown/decline	18,455,758	9.08%
publicly owned entity	3,690,976	1.81%
<b>total</b>	<b>203,367,319</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>39.64%</b>	

SUMMARY OF ARCHITECTURE & ENGINEERING ALL PAYMENTS	COUNTY	
	7/1/2009	
	3/31/2014	
<b>MWBE\SLEB\SUB</b>		
african american males	19,170	0.07%
african american females	372,467	1.35%
asian american males	3,799,766	13.74%
asian american females	692,494	2.50%
hispanic american males	370,771	1.34%
hispanic american females	6,200	0.02%
native american males	6,753	0.02%
native american females	-	0.00%
multi-ethnic>50% males	4,500	0.02%
multi-ethnic>50% females	-	0.00%
caucasian females - sleb	1,176,337	4.25%
caucasian males - sleb	1,927,318	6.97%
caucasian females	107,896	0.39%
multi-ethnic 50/50	68,840	0.25%
<b>total mwbe\sleb</b>	<b>8,552,512</b>	<b>30.92%</b>
caucasian females	-	0.00%
caucasian males	5,656,711	20.46%
unknown/decline	11,971,721	43.31%
publicly owned entity	1,467,669	5.31%
<b>total</b>	<b>27,648,613</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>30.92%</b>	

SUMMARY OF PROFESSIONAL SERVICES ALL PAYMENTS	COUNTY	
	7/1/2009	
	3/31/2014	
MWBE\SLEB\SUB		
african american males	20,940,303	4.82%
african american females	8,088,034	1.86%
asian american males	7,522,374	1.73%
asian american females	6,622,793	1.52%
hispanic american males	4,901,855	1.13%
hispanic american females	2,952,500	0.68%
native american males	-	0.00%
native american females	1,086,190	0.25%
multi-ethnic>50% males	2,213,865	0.51%
multi-ethnic>50% females	445,337	0.10%
caucasian females - sleb	10,542,564	2.43%
caucasian males - sleb	32,260,329	7.42%
caucasian females	20,937,692	4.82%
multi-ethnic 50/50	5,635,517	1.30%
total mwbe\sleb	124,149,353	28.57%
caucasian females	-	0.00%
caucasian males	77,151,698	17.75%
unknown/decline	1,324,501	0.30%
publicly owned entity	232,065,428	53.38%
total	434,690,980	100.00%
% mwbe\sleb	28.57%	



SUMMARY OF GOODS AND SERVICES ALL PAYMENTS	COUNTY	
	7/1/2009	
	3/31/2014	
MWBE\SLEB\SUB		
african american males	18,705,320	4.61%
african american females	966,164	0.24%
asian american males	12,828,848	3.16%
asian american females	5,680,295	1.40%
hispanic american males	7,262,151	1.79%
hispanic american females	4,327,399	1.07%
native american males	115,976	0.03%
native american females	1,279,969	0.32%
multi-ethnic>50% males	4,504,598	1.11%
multi-ethnic>50% females	2,006,397	0.49%
caucasian females - sleb	31,101,380	7.67%
caucasian males - sleb	61,427,094	15.15%
caucasian females	11,444,815	2.82%
multi-ethnic 50/50	8,754,513	2.16%
<b>total mwbe\sleb</b>	<b>170,404,919</b>	<b>42.02%</b>
caucasian females	-	0.00%
caucasian males	121,213,505	29.90%
unknown/decline	250,360	0.06%
publicly owned entity	113,538,407	28.02%
<b>total</b>	<b>405,407,191</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>42.02%</b>	

PAYMENTS UNDER \$25,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	3/31/2014
<b>MWBE\SLEB\SUB</b>		
african american males	2,088,746	2.90%
african american females	1,301,955	1.81%
asian american males	3,782,828	5.26%
asian american females	1,710,519	2.38%
hispanic american males	1,929,016	2.68%
hispanic american females	854,836	1.19%
native american males	51,498	0.07%
native american females	81,569	0.11%
multi-ethnic>50% males	1,150,043	1.60%
multi-ethnic>50% females	367,160	0.51%
caucasian females - sleb	4,831,939	6.71%
caucasian males - sleb	11,201,061	15.56%
caucasian females	4,320,481	6.00%
multi-ethnic 50/50	2,330,275	3.24%
<b>total mwbe\sleb</b>	<b>36,001,926</b>	<b>50.02%</b>
caucasian females	-	0.00%
caucasian males	24,149,496	33.55%
unknown/decline	1,394,340	1.94%
publicly owned entity	10,429,589	14.49%
<b>total</b>	<b>71,975,351</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>50.02%</b>	

PAYMENTS \$25,001 - \$100,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	3/31/2014
<b>MWBE\SLEB\SUB</b>		
african american males	5,043,184	3.54%
african american females	2,455,308	1.72%
asian american males	6,515,223	4.57%
asian american females	3,976,934	2.79%
hispanic american males	3,903,655	2.74%
hispanic american females	1,966,906	1.38%
native american males	71,231	0.05%
native american females	145,958	0.10%
multi-ethnic>50% males	1,144,016	0.80%
multi-ethnic>50% females	559,171	0.39%
caucasian females - sleb	13,111,412	9.20%
caucasian males - sleb	25,788,933	18.10%
caucasian females	4,901,614	3.44%
multi-ethnic 50/50	3,614,636	2.54%
<b>total mwbe\sleb</b>	<b>73,198,181</b>	<b>51.36%</b>
caucasian females	-	0.00%
caucasian males	40,679,987	28.58%
unknown/decline	5,019,470	3.52%
publicly owned entity	23,568,277	16.54%
<b>total</b>	<b>142,465,915</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>51.36%</b>	

PAYMENTS \$100,001 - \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	3/31/2014
<b>MWBE\SLEB\SUB</b>		
african american males	11,910,376	4.22%
african american females	5,269,324	1.87%
asian american males	12,530,368	4.44%
asian american females	5,901,894	2.09%
hispanic american males	9,203,020	3.26%
hispanic american females	4,956,528	1.76%
native american males	-	0.00%
native american females	2,138,632	0.76%
multi-ethnic>50% males	4,107,052	1.45%
multi-ethnic>50% females	1,606,417	0.57%
caucasian females - sleb	19,432,015	6.88%
caucasian males - sleb	50,880,397	18.02%
caucasian females	16,498,032	5.84%
multi-ethnic 50/50	4,796,116	1.70%
<b>total mwbe\sleb</b>	<b>149,230,171</b>	<b>52.86%</b>
caucasian females	-	0.00%
caucasian males	80,587,671	28.55%
unknown/decline	8,087,407	2.86%
publicly owned entity	44,419,162	15.73%
<b>total</b>	<b>282,324,411</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>52.86%</b>	



PAYMENTS OVER \$500,000 BY ETHNICITY AND GENDER	COUNTY	
	7/1/2009	3/31/2014
<b>MWBE\SLEB\SUB</b>		
african american males	21,857,784	3.81%
african american females	2,396,993	0.42%
asian american males	5,785,332	1.01%
asian american females	18,345,859	3.19%
hispanic american males	12,075,765	2.10%
hispanic american females	519,340	0.09%
native american males	-	0.00%
native american females	-	0.00%
multi-ethnic>50% males	425,975	0.07%
multi-ethnic>50% females	599,800	0.10%
caucasian females - sleb	11,721,123	2.04%
caucasian males - sleb	27,969,060	4.87%
caucasian females	18,147,499	3.16%
multi-ethnic 50/50	5,469,867	0.95%
<b>total mwbe\sleb</b>	<b>125,314,397</b>	<b>21.81%</b>
caucasian females	-	0.00%
caucasian males	159,187,454	27.72%
unknown/decline	17,501,123	3.05%
publicly owned entity	272,345,452	47.42%
<b>total</b>	<b>574,348,426</b>	<b>100.00%</b>
<b>% mwbe\sleb</b>	<b>21.81%</b>	

# Vendor Pool - Active

May 22, 2014

	SLEB #	Local Vendors Non-SLEB #	Non-Local Vendors #	Total #
African American	219	1,709	782	2,710
Asian American	259	1,293	1,030	2,582
Hispanic American	122	910	664	1,696
Native American	4	32	47	83
Multi-ethnic	39	430	497	966
Caucasian SLEB	778			778
Caucasian Female		1,628	1,542	3,170
<b>Total SLEB / MBE</b>	<b>1,421</b>	<b>6,002</b>	<b>4,562</b>	<b>11,985</b>
Caucasian Male		2,706	4,433	7,139
Public Owned Entity	0	226	639	865
<b>Total Other</b>	<b>0</b>	<b>2,932</b>	<b>5,072</b>	<b>8,004</b>
<b>TOTAL VENDORS</b>	<b>1,421</b>	<b>8,934</b>	<b>9,634</b>	<b>19,989</b>